

# Regional Streetlight Procurement Program (RSLPP) Supply Chain

DVRPC managed a Design-Bid-Build process on behalf of participants to enable project development and construction. This process required finding an ecosystem of players that together gave the program the resources to design, procure, and finance the streetlight replacements with quality and speed. After going through a solicitations process for a Design Services Professional, identified a **Design Services Professional, Distributor, installer, and a group of manufacturers** to facilitate the RSLPP.

**Design Services Professional:** [Keystone Lighting Solutions \(KLS\)](#) helped develop and manage the program through all rounds. DVRPC has a master contract with KLS to help develop and facilitate all aspects of the RSLPP. KLS was responsible for developing all deliverables to municipalities, managing project development, construction, and making sure that PECO bills are updated and rebates are received.

**Manufacturers:** A host of materials was required for the various types of streetlight replacements necessary for the program. Ultimately, DVRPC contracted with six manufacturers: [Signify](#), [Acuity Brands Lighting](#), [Evluma](#), [Sunrise Technologies Inc.](#), [Cimcon](#) (now part of Quantela Inc.), and [Leotek](#).

| Product Family                   | Selected Vendor           |
|----------------------------------|---------------------------|
| Cobrahead Luminaires             | Signify                   |
| Four-sided Colonial Luminaires   | Acuity Brands             |
| Decorative Retrofit Kits & Lamps | Evluma                    |
| Shoebox Luminaires               | Acuity Brands             |
| Wallpack Luminaires              | Signify                   |
| Floodlight Luminaires            | Signify                   |
| Photocell Controls               | Sunrise Technologies Inc. |
| Network Controls                 | Cimcon                    |
| Traffic Signal Lamps             | Leotek                    |
| Pedestrian Signs                 | Leotek                    |

**Distributor:** [Colonial Electric Supply](#) was identified as the distributor for the RSLPP. All materials must be procured through Colonial Electric.

**Installer:** [Armour & Sons Electric Inc.](#), based in Langhorne, PA was chosen as the Installation Contractor for the RSLPP. Armour & Sons provided high value installation services, project management, and other general capabilities.