Diverse Downtowns

75 of the region's downtowns were analyzed, and each were assigned a Diversity Score and a Pandemic Impact Score on scales of 1—100, with one being the most diverse and least impacted.

This effort found that more diverse downtowns were generally less impacted by the economic shutdown related to the COVID-19 pandemic.

All 75 of the downtowns that were analyzed are listed, along with their Pandemic Impact Scores, in order from most to least diverse.



Disclaimer

This is an analysis of visits to and trade areas of the region's downtowns. However, it is not an economic impact analysis. Retail sales were not part of this body of work.

Princeton 33
West Chester Borough 34
Norristown Borough 37
Burlington City 46
Collingswood Borough 45
Upper Darby Township 32
Lower Merion Township (Ardmore) 38
Glassboro Borough 39
Phoenixville Borough 44
Haddonfield Borough 35
Woodbury City 43
Lansdowne Borough 49
Trenton (State Street) 58
Bristol Borough 26
Lansdale Borough 54
Doylestown Borough 29
Bordentown City 52
Riverside Township 59
Mount Holly Township 48
Kennett Square Borough 48
Chester City (Avenue of the States) 41
New Hope Borough 14
Swarthmore Borough 60
Media Borough 40
Gloucester City 50

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Pottstown Borough | 39
Coatesville City | 56
Moorestown Township | 54
Paulsboro Borough | 58
Swedesboro Borough | 43
Pitman Borough | 50
Lower Merion Township (Bryn Mawr) | 54
Quakertown Borough | 35
Philadelphia (52nd Street) | 33
Radnor Township (Wayne) | 50
Ambler Borough | 61
Palmyra Borough | 47
Marcus Hook Borough | 57
Malvern Borough | 45
Narberth Borough | 59
Downingtown Borough | 42
Haddon Township (Westmont) | 38
Merchantville Borough | 52
Pennsauken Township | 49
Camden City (Federal Street) | 42
Sellersville Borough | 75
Darby Borough | 55
Maple Shade Township | 58
Harrison Township (Mullica Hill) | 27
Langhorne Borough | 52
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Berlin Borough | 61
Norwood Borough | 67
Hightstown Borough | 55
Haddon Heights Borough | 58
Hatboro Borough | 47
Ridley Park Borough | 69
Perkasie Borough | 53
Audubon Borough (Merchant St.) | 58
Pine Hill Borough | 59
Jenkintown Borough | 52
Lower Merion Township (Haverford) | 75
Riverton Borough | 70
Cheltenham Township (Glenside) | 55
Yardley Borough | 49
Souderton Borough | 73
Haverford Township (Oakmont) | 59
Morrisville Borough | 60
Telford Borough | 59
Westville Borough | 64
Wenonah Borough | 58
Barrington Borough | 74
Haverford Township (Brookline) | 66
East Lansdowne Borough | 60
Laurel Springs Borough | 81
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Newtown Borough | 42

Characteristics that reduced the pandemic's impact:

Downtowns with the following characteristics were generally less impacted by the pandemic than their peers.

Development

Recent mixed-use, residential, and retail developments within the downtowns increased diversity as well as resiliency.

Diversity

Downtowns with diverse built environments, demographics, local economies, mix of uses, and transportation options, were less impacted.

People

Diverse and permanent residential populations located within the downtowns provided retailers with customers even as people stayed close to home.

Trails

Existing Circuit Trails connected downtowns with open space and enabled alternative modes of transportation.

Walkability

Historic downtowns with more pedestrian-friendly built environments had greater resiliency.



Characteristics that exacerbated the pandemic's impact:

Downtowns that lacked the characteristics found to reduce the pandemic's impact, or that were more greatly defined by the following characteristics, were generally more impacted by the pandemic than their peers.

Cars

Auto-oriented downtowns with lower Walk Scores and more cars per household were more impacted by the pandemic.

Colleges

Downtowns that are overly-reliant on these anchor institutions were less resilient during the pandemic.

Goods & Services

As the share of Neighborhood Goods & Services (NGS) retailers increased in a downtown, so did the pandemic's impact.

Transit

The pandemic significantly reduced transit ridership, and this impact had a ripple effect in transit-oriented downtowns.

Vacancy

The pandemic had a greater impact as downtown vacancy rates increased.



Diverse Downtowns | Perkasie Borough, PA

For the 75 downtowns analyzed, each were assigned a Diversity Score and a Pandemic Impact Score on scales of 1—100, with one being the most diverse and least impacted. The more diverse downtowns were generally less impacted by the pandemic.

Perkasie's downtown has a relatively small residential population, and a number of civic and office uses. However, it lacks the walkability and cultural uses of other downtowns, and has a higher than average vacancy rate. While the mix of retail types is fairly diverse, the share of retail uses is low for the region. These qualities are why Perkasie received a Diversity Score of 62, which indicates that it is less diverse than most downtowns.

The downtown received a Pandemic Impact Score of 53, which indicates the pandemic had a relatively average impact on Perkasie's downtown. The greatest impact was on the downtown's trade area during the shutdown. This suggests there may be ways to increase diversity in order to fortify what is already a relatively resilient downtown.



Diversity Score

Built environment, mix of uses, population, transportation, and types of downtowns



Pandemic Impact Score

Visits and trade area prepandemic, and during the shutdown and reopening periods

%dvrpc

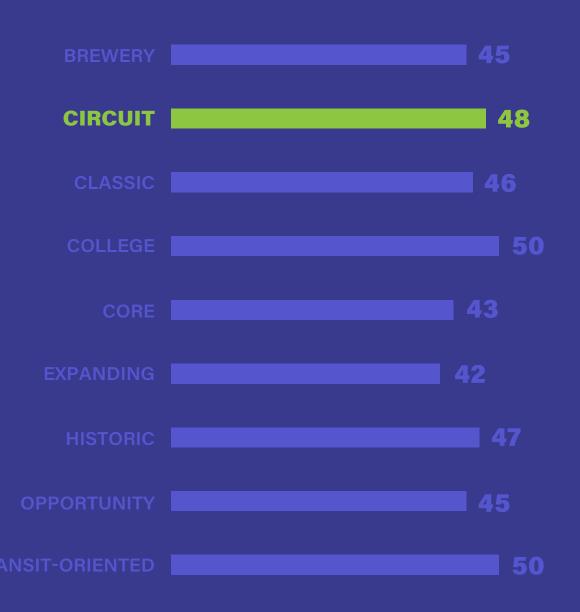
Downtown Typologies

Nine downtown typologies were identified and the average Pandemic Impact Score was determined for each: *Brewery (45), Circuit (48), Classic (46), College (50), Core (43), Expanding (42), Historic (47), Opportunity (45), and Transit-Oriented (50).*

In general, more typologies equated to a lower Pandemic Impact Score. Perkasie is considered to be one typology: *Circuit* (although the trail has not yet been built). Downtowns that are considered to be one typology had an average Pandemic Impact Score of 61.

It is worth noting that *Circuit* downtowns that have not yet built their Circuit Trail had an average score of 53, compared to a score of 48 for those that have an existing trail.

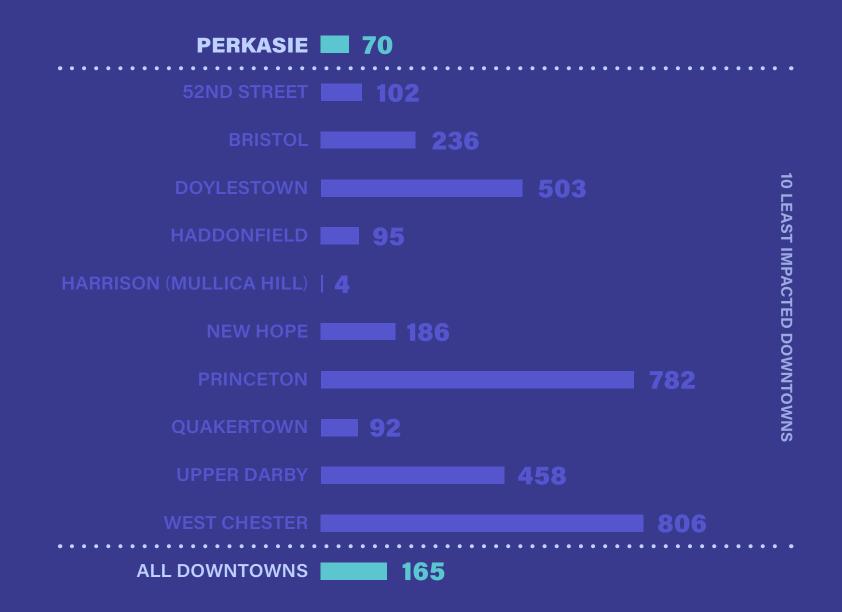




Downtown Population

A negative correlation between the estimated population of the region's downtowns and the Pandemic Impact Score was identified. In other words, the larger the downtown population, the smaller the impact.

In 2019, the population in Perkasie's downtown was estimated to be 70, compared to the average of 165 for all downtowns and 326 for the least impacted downtowns.





Retail Mix:

25% Food & Beverage (FB)

36% General Merchandise, Apparel, Furnishings, & Other (GAFO)

Neighborhood Goods & Services (NGS)



6% Civic

0% Cultural

0% Institutional

26% Office

11% Residential

14% Vacancy

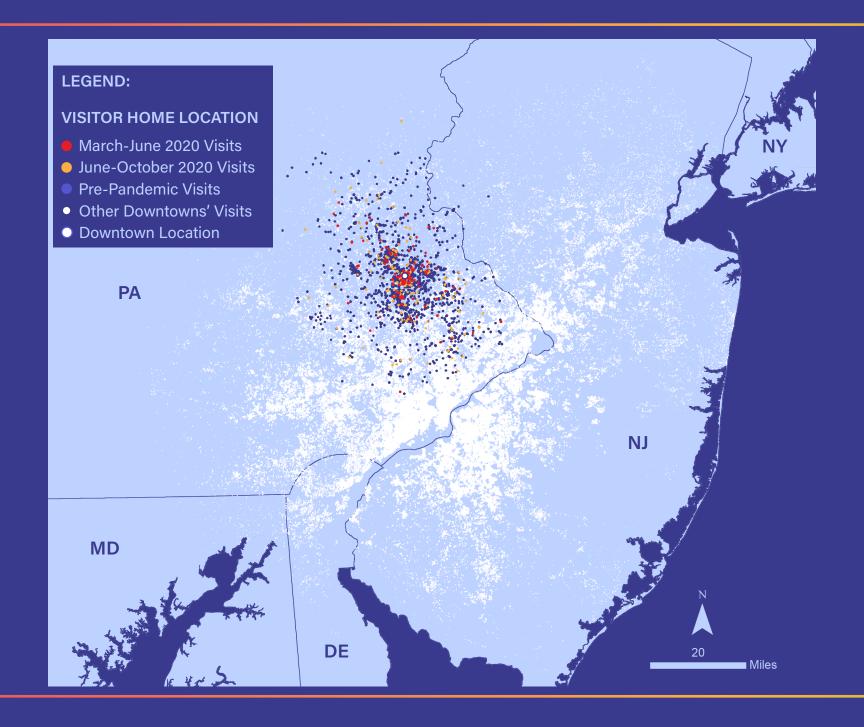
Mix of Uses

Retail accounts for 43% of the uses in Perkasie. This is one of the lowest shares in the region, and it is significantly lower than the averages of 57% for all downtowns and 60% for the least impacted downtowns.

In the least impacted downtowns, Food & Beverage (FB) and General Merchandise, Apparel, Furnishings & Other (GAFO) retailers accounted for slightly higher shares each at 30% and 38%, respectively. On average, as the share of each of these increased the Pandemic Impact Score decreased.

Conversely, Neighborhood Goods & Services (NGS) retailers made up a smaller share of 30% in the least impacted downtowns, and Perkasie's 14% vacancy rate is one of the highest in the region. In general, as the share of NGS retailers or the vacancy rate increased, so did the Pandemic Impact Score.





Visits to Downtown

Geolocated, deidentified cellphone location data was analyzed to determine the pandemic's impact on visits to the region's downtowns and their trade areas. Visits to Perkasie were as follows:

Pre-Pandemic

Delaware: 0.0% New York: 0.0% Maryland: 0.0% Pennsylvania: 99.7% New Jersey: 0.3%

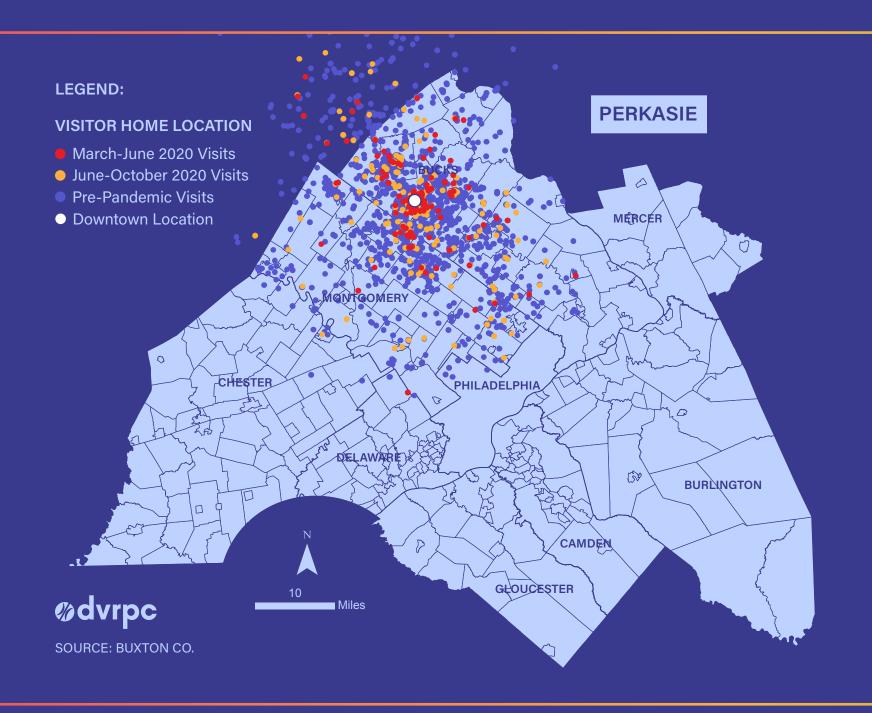
• Shutdown | March 13 - June 15, 2020

Delaware: 0.0% New York: 0.0% Maryland: 0.0% Pennsylvania: 100.0% New Jersey: 0.0%

• Reopening | June 16 - October 31, 2020

Delaware: 0.0% New York: 0.0% Maryland: 0.0% Pennsylvania: 100.0% New Jersey: 0.0%





Visits to Downtown

Before the pandemic, visitors to Perkasie primarily came from throughout Bucks and Montgomery Counties, and somewhat from beyond the region. During the pandemic, visitors mostly came from nearby portions of Bucks and Montgomery Counties.

Between August 2018 and March 2020, 2,822 people visited the downtown, which was significantly less than the average of 8,800 visits for all of the downtowns.

During the shutdown (March 13 - June 15) there were 169 visits, and during the reopening period (June 16 - October 31) there were 295 visits to Perkasie.

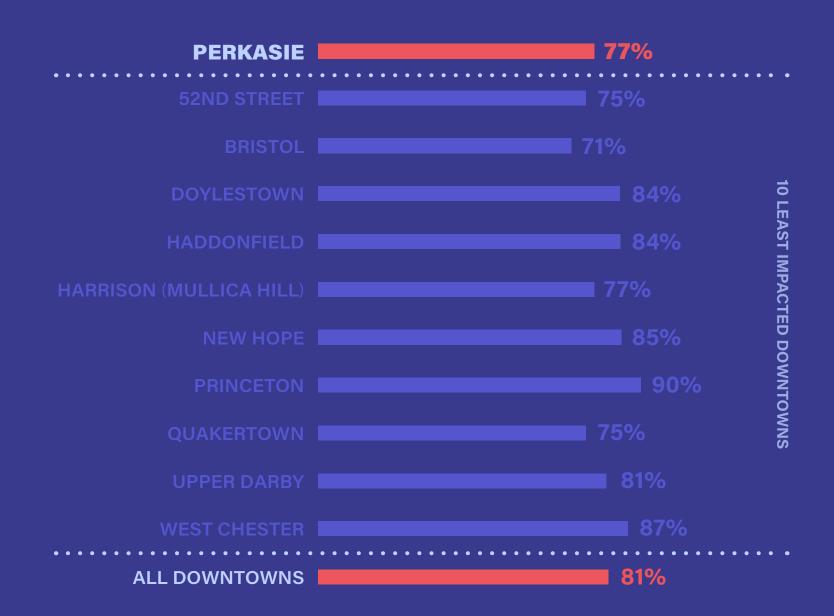
Shutdown Impact

March 13 - June 15, 2020

During the economic shutdown, there were 169 visits to Perkasie compared to 722 visits during the same period in 2019. This equated to a 77% reduction.

The average number of visits during the shutdown period was 439 compared to 2,450 visits during the same period in 2019, which equated to an average reduction of 81%.

Gloucester City's downtown had the smallest reduction in visits at 66%, and the average for the least impacted downtowns was 81%.





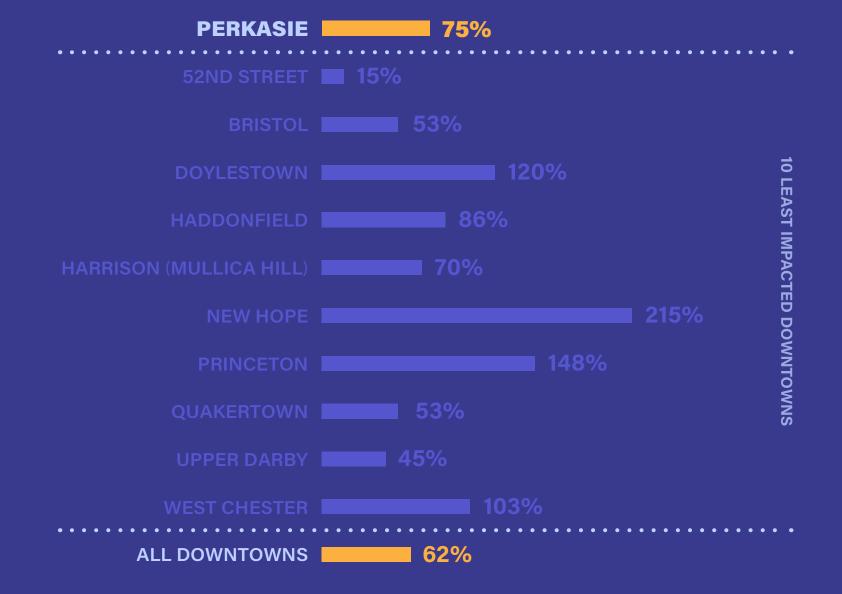
Reopening Rebound

June 16 - October 31, 2020

Visits to Perkasie increased by 75% during the reopening period to a total of 295 visits. This was 71% fewer than the 1,009 visits that occurred during the same period in 2019.

On average, visits increased by 62% for all downtowns, to approximately 700 visits, and by 91% for the least impacted downtowns, to approximately 1,700 visits.

New Hope observed the greatest increase at 215%, with more than 2,800 visits during that time.





Trade Area Recovery

(Drive Time in Minutes)

Perkasie's pre-pandemic trade area was a 27 minute drive time, and the trade area shrank by 33% during the shutdown to 18 minutes. During reopening, the trade area fully recovered to 27 minutes.

The average pre-pandemic trade area was 31 minutes, with a 23% reduction during the shutdown down to 24 minutes. The average recovery was 10% for all downtowns up to 27 minutes.

At 69 minutes, New Hope was the only downtown with a trade area that extended beyond an hour. It was also the only downtown to have a larger trade area during reopening (72 minutes) than it did pre-pandemic.



