Diverse Downtowns

75 of the region's downtowns were analyzed, and each were assigned a Diversity Score and a Pandemic Impact Score on scales of 1—100, with one being the most diverse and least impacted.

This effort found that more diverse downtowns were generally less impacted by the economic shutdown related to the COVID-19 pandemic.

All 75 of the downtowns that were analyzed are listed, along with their Pandemic Impact Scores, in order from most to least diverse.



Disclaimer

This is an analysis of visits to and trade areas of the region's downtowns. However, it is not an economic impact analysis. Retail sales were not part of this body of work.

Princeton 33
West Chester Borough 34
Norristown Borough 37
Burlington City 46
Collingswood Borough 45
Upper Darby Township 32
Lower Merion Township (Ardmore) 38
Glassboro Borough 39
Phoenixville Borough 44
Haddonfield Borough 35
Woodbury City 43
Lansdowne Borough 49
Trenton (State Street) 58
Bristol Borough 26
Lansdale Borough 54
Doylestown Borough 29
Bordentown City 52
Riverside Township 59
Mount Holly Township 48
Kennett Square Borough 48
Chester City (Avenue of the States) 41
New Hope Borough 14
Swarthmore Borough 60
Media Borough 40
Gloucester City 50

```
Pottstown Borough | 39
Coatesville City | 56
Moorestown Township | 54
Paulsboro Borough | 58
Swedesboro Borough | 43
Pitman Borough | 50
Lower Merion Township (Bryn Mawr) | 54
Quakertown Borough | 35
Philadelphia (52nd Street) | 33
Radnor Township (Wayne) | 50
Ambler Borough | 61
Palmyra Borough | 47
Marcus Hook Borough | 57
Malvern Borough | 45
Narberth Borough | 59
Downingtown Borough | 42
Haddon Township (Westmont) | 38
Merchantville Borough | 52
Pennsauken Township | 49
Camden City (Federal Street) | 42
Sellersville Borough | 75
Darby Borough | 55
Maple Shade Township | 58
Harrison Township (Mullica Hill) | 27
Langhorne Borough | 52
```

```
Berlin Borough | 61
Norwood Borough | 67
Hightstown Borough | 55
Haddon Heights Borough | 58
Hatboro Borough | 47
Ridley Park Borough | 69
Perkasie Borough | 53
Audubon Borough (Merchant St.) | 58
Pine Hill Borough | 59
Jenkintown Borough | 52
Lower Merion Township (Haverford) | 75
Riverton Borough | 70
Cheltenham Township (Glenside) | 55
Yardley Borough | 49
Souderton Borough | 73
Haverford Township (Oakmont) | 59
Morrisville Borough | 60
Telford Borough | 59
Westville Borough | 64
Wenonah Borough | 58
Barrington Borough | 74
Haverford Township (Brookline) | 66
East Lansdowne Borough | 60
Laurel Springs Borough | 81
```

Newtown Borough | 42

Characteristics that reduced the pandemic's impact:

Downtowns with the following characteristics were generally less impacted by the pandemic than their peers.

Development

Recent mixed-use, residential, and retail developments within the downtowns increased diversity as well as resiliency.

Diversity

Downtowns with diverse built environments, demographics, local economies, mix of uses, and transportation options, were less impacted.

People

Diverse and permanent residential populations located within the downtowns provided retailers with customers even as people stayed close to home.

Trails

Existing Circuit Trails connected downtowns with open space and enabled alternative modes of transportation.

Walkability

Historic downtowns with more pedestrian-friendly built environments had greater resiliency.



Characteristics that exacerbated the pandemic's impact:

Downtowns that lacked the characteristics found to reduce the pandemic's impact, or that were more greatly defined by the following characteristics, were generally more impacted by the pandemic than their peers.

Cars

Auto-oriented downtowns with lower Walk Scores and more cars per household were more impacted by the pandemic.

Colleges

Downtowns that are overly-reliant on these anchor institutions were less resilient during the pandemic.

Goods & Services

As the share of Neighborhood Goods & Services (NGS) retailers increased in a downtown, so did the pandemic's impact.

Transit

The pandemic significantly reduced transit ridership, and this impact had a ripple effect in transit-oriented downtowns.

Vacancy

The pandemic had a greater impact as downtown vacancy rates increased.



Diverse Downtowns | Riverside Township, NJ

For the 75 downtowns analyzed, each were assigned a Diversity Score and a Pandemic Impact Score on scales of 1—100, with one being the most diverse and least impacted. The more diverse downtowns were generally less impacted by the pandemic.

Riverside's downtown is walkable, and it has a relatively robust and diverse residential population. It also has a number of civic, cultural, and residential uses. However, it has a high vacancy rate, and has a high share of *Neighborhood Goods & Services* retailers. These qualities are why Riverside received a Diversity Score of 41, which indicates that it is one of the more diverse downtowns in the region.

Despite its diversity, Riverside received a Pandemic Impact Score of 59, which indicates that the pandemic had a greater than average impact on the downtown.



Diversity Score

Built environment, mix of uses, population, transportation, and types of downtowns



Pandemic Impact Score

Visits and trade area prepandemic, and during the shutdown and reopening periods

ødvrpc

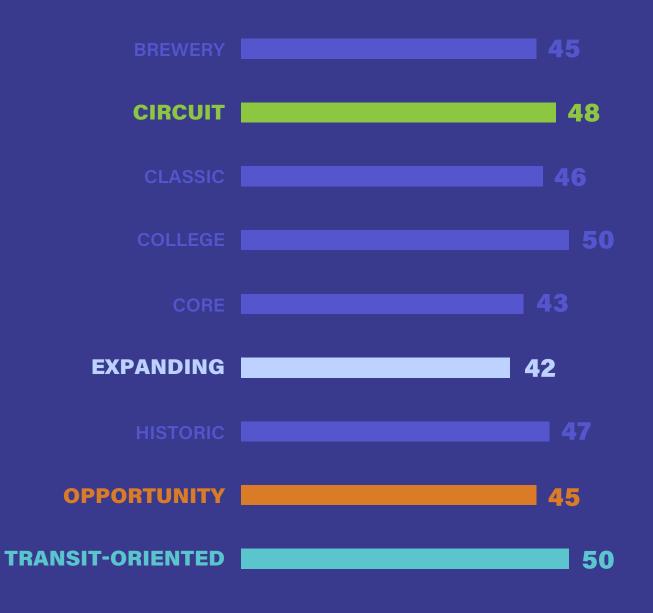
Downtown Typologies

Nine downtown typologies were identified and the average Pandemic Impact Score was determined for each: *Brewery (45), Circuit (48), Classic (46), College (50), Core (43), Expanding (42), Historic (47), Opportunity (45), and Transit-Oriented (50).*

In general, more typologies equated to a lower Pandemic Impact Score. Riverside is considered to be four typologies: *Circuit* (although the trail has not yet been built), *Expanding* (due to potential development at former Watch Case building), *Opportunity*, and *Transit-Oriented*. Downtowns that are considered to be four typologies had an average Pandemic Impact Score of 44.

Circuit downtowns with unbuilt trails had an average score of 53, and potentially Expanding downtowns had an average score of 46.

%dvrpc



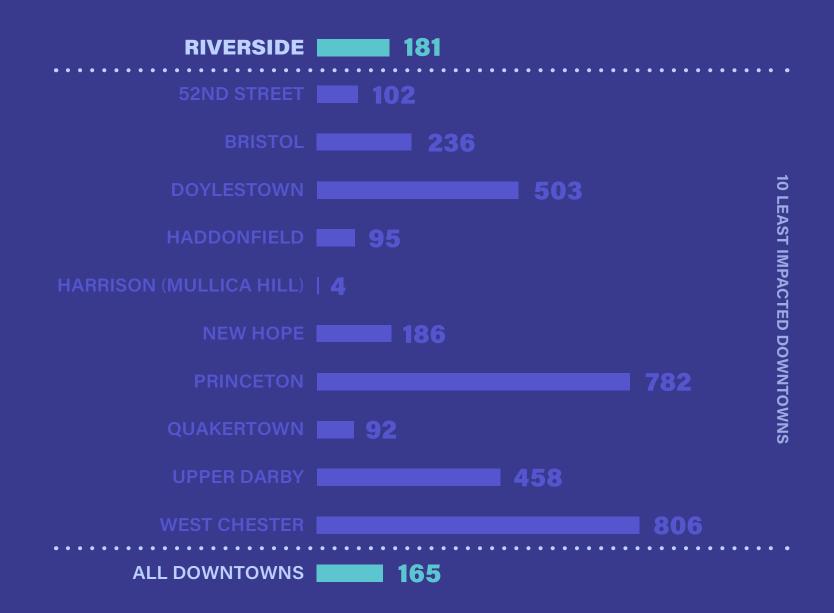
Downtown Population

A negative correlation between the estimated population of the region's downtowns and the Pandemic Impact Score was identified. In other words, the larger the downtown population, the smaller the impact.

In 2019, the population in Riverside's downtown was estimated to be 181, compared to the average of 165 for all downtowns and 326 for the least impacted downtowns.

Riverside's population is one of the most diverse with regards to demographics, with the Black, Hispanic, and White populations accounting for 72%, 09%, and 22%, respectively.



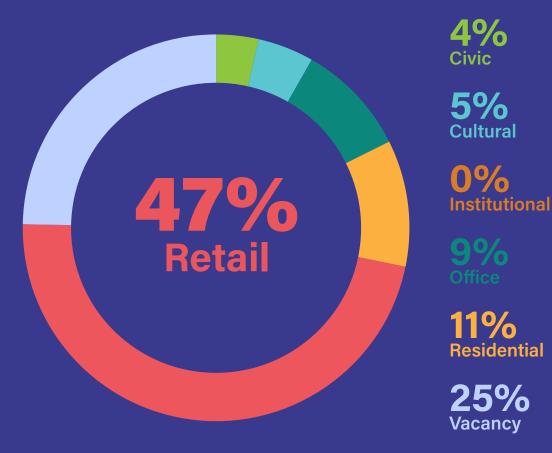


Retail Mix:

23% Food & Beverage (FB)

23%
General Merchandise,
Apparel, Furnishings,
& Other (GAFO)

Neighborhood Goods & Services (NGS)



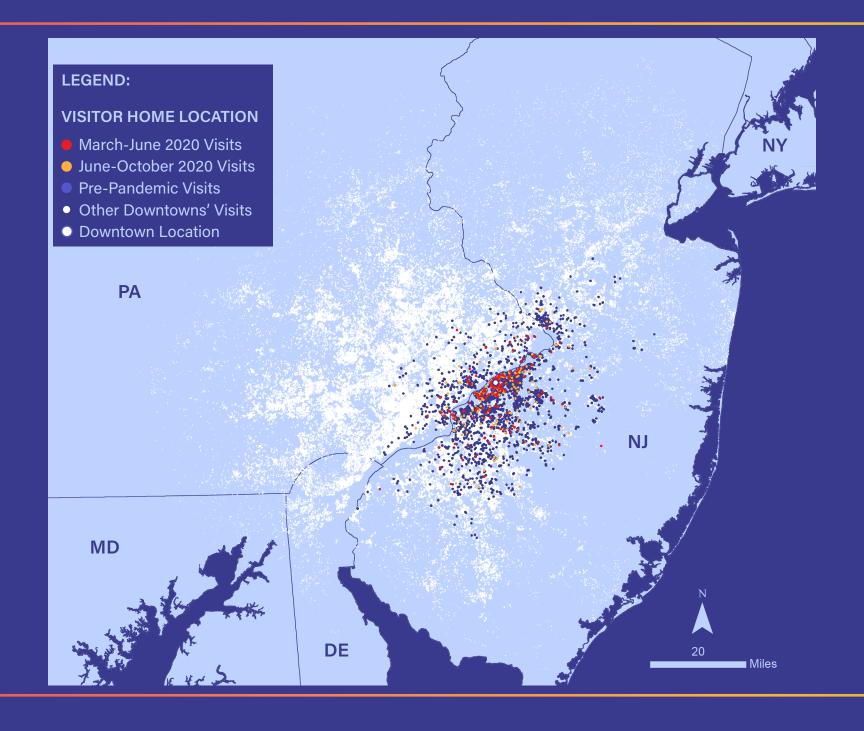
Mix of Uses

Retail accounts for 47% of the uses in Riverside, which is significantly lower than the averages of 57% for all downtowns and 60% for the least impacted downtowns.

In the least impacted downtowns, the shares of *Food* & *Beverage* (FB) and *General Merchandise, Apparel, Furnishings* & *Other* (GAFO) retailers was significantly higher at 30% and 38%, respectively. On average, as the share of each of these increased the Pandemic Impact Score decreased.

Conversely, Neighborhood Goods & Services (NGS) retailers made up a much smaller share of 30% in the least impacted downtowns, and the average vacancy rate in the least impacted downtowns was significantly lower at 7.8%. In general, as the share of NGS retailers or the vacancy rate increased, so did the Pandemic Impact Score.

%dvrpc



Visits to Downtown

Geolocated, deidentified cellphone location data was analyzed to determine the pandemic's impact on visits to the region's downtowns and their trade areas. Visits to Riverside were as follows:

Pre-Pandemic

Delaware: 0.0% New York: 0.0% Maryland: 0.0% Pennsylvania: 9.5% New Jersey: 90.5%

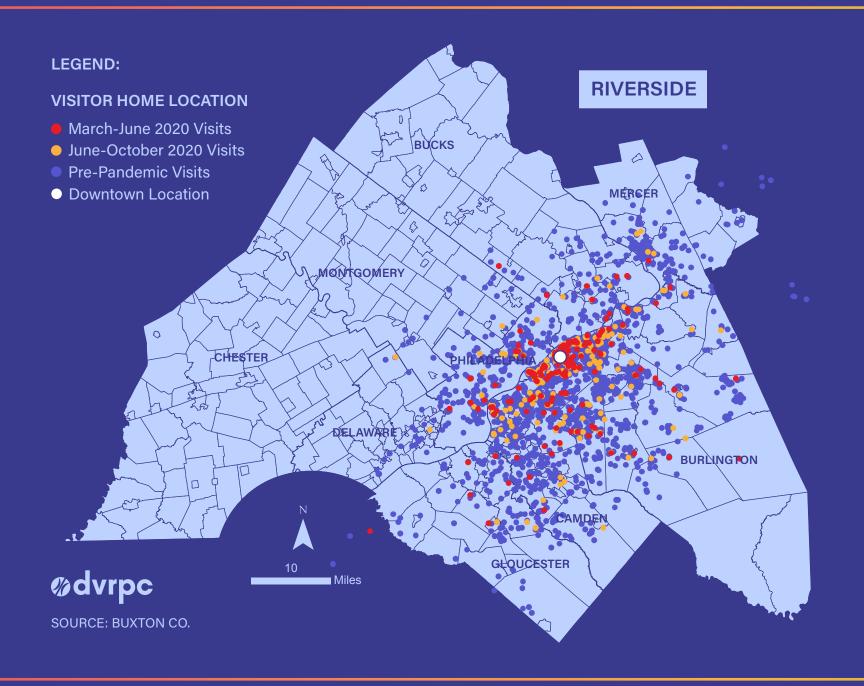
• Shutdown | March 13 - June 15, 2020

Delaware: 0.0% New York: 0.0% Maryland: 0.0% Pennsylvania: 7.8% New Jersey: 92.2%

• Reopening | June 16 - October 31, 2020

Delaware: 0.0% New York: 0.0% Maryland: 0.0% Pennsylvania: 6.8% New Jersey: 93.2%

%dvrpc



Visits to Downtown

Before the pandemic, visitors to Riverside primarily came from Burlington and Camden Counties, and somewhat from Gloucester, Mercer, and Philadelphia Counties. During the pandemic, visitors mostly came from nearby portions of Burlington and Camden Counties.

Between August 2018 and March 2020, 4,677 people visited the downtown, which was much less than the average of 8,800 visits for all of the downtowns.

During the shutdown (March 13 - June 15) there were 327 visits, and during the reopening period (June 16 - October 31) there were 389 visits to Riverside.

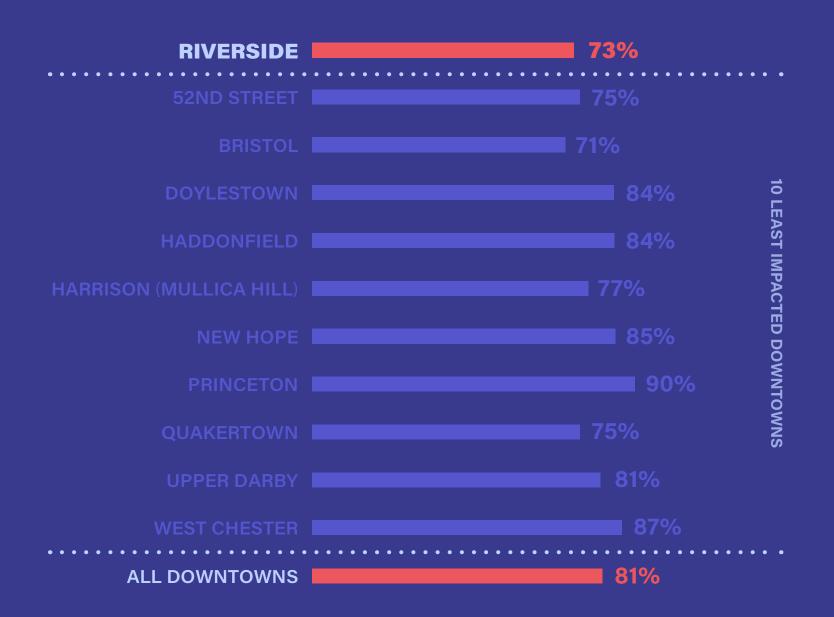
Shutdown Impact

March 13 - June 15, 2020

During the economic shutdown, there were 327 visits to Riverside compared to 1,221 visits during the same period in 2019. This equated to a 73% reduction.

The average number of visits during the shutdown period was 439 compared to 2,450 visits during the same period in 2019, which equated to an average reduction of 81%.

Gloucester City's downtown had the smallest reduction in visits at 66%, and the average for the least impacted downtowns was 81%.





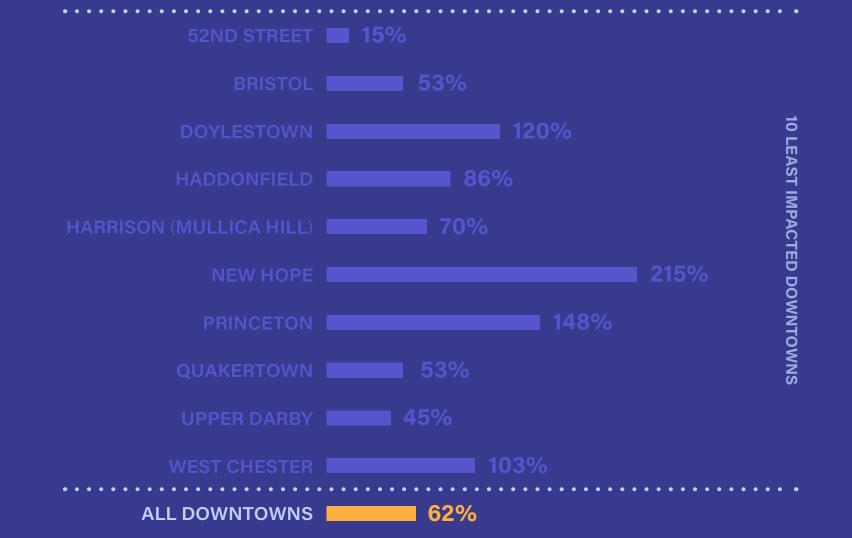
Reopening Rebound

June 16 - October 31, 2020

Visits to Riverside increased by 19% during the reopening period to a total of 389 visits. This was 77% fewer than the 1,698 visits that occurred during the same period in 2019.

On average, visits increased by 62% for all downtowns, to approximately 700 visits, and by 91% for the least impacted downtowns, to approximately 1,700 visits.

New Hope observed the greatest increase at 215%, with more than 2,800 visits during that time.



RIVERSIDE 19%

ødvrpc

Trade Area Recovery

(Drive Time in Minutes)

Riverside's pre-pandemic trade area was a 30 minute drive time, and the trade area shrank by 23% during the shutdown to 23 minutes. During reopening, the trade area had a 3% recovery to 24 minutes.

The average pre-pandemic trade area was 31 minutes, with a 23% reduction during the shutdown down to 24 minutes. The average recovery was 10% for all downtowns up to 27 minutes.

At 69 minutes, New Hope was the only downtown with a trade area that extended beyond an hour. It was also the only downtown to have a larger trade area during reopening (72 minutes) than it did pre-pandemic.



